MAYBERRY JAMAICAN EQUITIES

Q1 2019

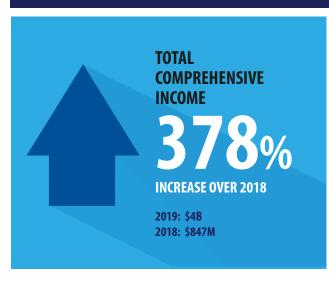
UNAUDITED FINANCIAL RESULTS

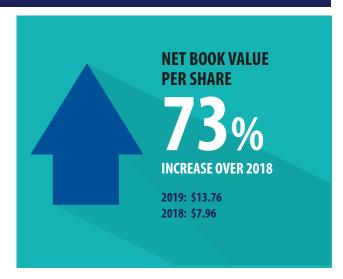


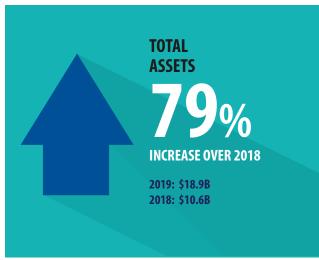
MANAGING DIRECTOR'S COMMENTARY ON FINANCIAL RESULTS

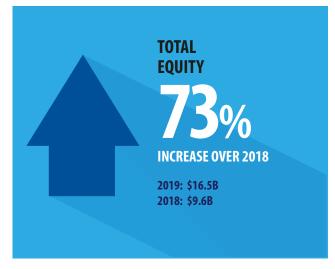
FOR THE FIRST QUARTER ENDED MARCH 31, 2019 (represented in J\$)

PERFORMANCE HIGHLIGHTS









Unaudited 1ST Quarter 2019 financial results for the months January – March 2019.

INVESTMENT ENVIRONMENT

Jamaica's macroeconomic indicators remained positive for 1st Quarter 2019 with the Net International Reserves above adequate levels at US\$3.08B. Fiscal performance continues in an upward trend and market interest rates continue to decline. Annual inflation as at February 2019 was 2.4 percent, relative to 4.4 percent in February 2018. In March 2019, BOJ further reduced its policy interest rate by 25 basis points to 1.25 per cent. Exchange rates during the quarter soared to an average daily high of \$137.21 and plummeted to a low of \$124.79, indicative of the two-way movement regime. Average exchange rates for the quarter were \$130.48. The labour market conditions continue to improve, in addition to companies posting strong earnings.

For Q1 2019, the JSE Main Market Index grew by 93,744 points or 31.8% up from 294,533 points when compared to Q1 2018. The JSE Junior Market also grew by 133 points or 4.5% at the end of March 2019 to 3,092 points. Both markets continue to reflect increased activity.

The company currently holds shares in 29 companies listed on the Main and Junior Markets of the Jamaica Stock Exchange (JSE).

FINANCIAL POSITION

| SUMMARY OF CHANGES ON THE STATEMENT OF FINANCIAL POSITION | | | | |
|---|------------|------------|-------------|----------|
| Description Quarter ended 31 March 2019 (J\$'000) Quarter ended 31 March 2018 (J\$'000) Change (J\$'0 | | | | % Change |
| Total Assets | 18,942,418 | 10,577,597 | 8,364,821 | 79.1% |
| Total Liabilities | 2,414,182 | 1,018,278 | (1,395,904) | -137.1% |
| Stockholders' Equity | 16,528,236 | 9,559,319 | 6,968,917 | 72.9% |
| Net Book Value Per Share | \$13.76 | \$7.96 | \$5.80 | 72.9% |

For the 1st quarter 2019, Mayberry Jamaican Equities (MJE) incurred an after-tax loss of J\$157.8M, a J\$315M decline over the corresponding period in 2018. This resulted mainly from the decrease in the fair value of certain equities held in the current portfolio amounting to J\$248M. Also, an increase in Operating Expenses of J\$28M contributed to this variance.



Notwithstanding, the total assets of MJE grew to \$18.94B for the 1st quarter 2019 compared to \$10.6B for the comparative quarter 2018. This represents a J\$8.3B increase in our asset base for this quarter due mainly to increased value of quoted equities, particularly, Lasco Financial Services Limited, Caribbean Producers (Jamaica) Limited, Blue Power Group Limited, Iron Rock Insurance Company Limited and Supreme Ventures Limited.

Total Liabilities increased over 1st quarter 2019 by J\$1.4B to J\$2.4B or 137%. This resulted from the undertaking of a Corporate Loan Note of \$2.2B during the period, further offset by a reduction in Accounts Payables of \$215M and Due to Parent company balance of \$642M.

SHAREHOLDERS' EQUITY

MJE's capital base continues to grow and remains in good standing, resulting from higher investment revaluation reserves, with Retained Earnings moving from J\$4.9B to J\$5.0B and Fair Value Reserves increasing by J\$6.9B to J\$10.1B.

NET ASSET VALUE (NAV)

Net Asset Value per share moved to J\$13.76, a 72.9% increase over the corresponding period in 2018, due mainly to an increase in Equity Investments of \$7.7B. This represents Investment Securities of \$18B as at March 31, 2019 moving from \$10.3B at the end of 1st quarter 2018.

TOTAL COMPREHENSIVE INCOME

| SUMMARY OF CHANGES ON THE STATEMENT OF COMPREHENSIVE INCOME | | | | |
|---|---|---|------------------|----------|
| Description | Quarter ended 31 March 2019 (J\$'000) | Quarter ended 31 March 2018 (J\$'000) | Change (J\$'000) | % Change |
| Net Interest Income and Other Revenues | -43,318 | 235,114 | (278,432) | -118.4% |
| Operating Expenses | 116,078 | 88,171 | (27,907) | -31.7% |
| Profit before Taxation | -159,396 | 146,943 | (306,339) | -208.5% |
| Net Profit | (157,771) | 157,189 | (314,960) | -200.4% |
| Other Comprehensive Income | 4,206,011 | 690,547 | 3,515,464 | 509.1% |
| Total Comprehensive Income | 4,048,240 | 847,736 | 3,200,504 | 377.5% |

Total comprehensive income for Q1 2019 amounted to \$4B, compared to \$847M for the corresponding quarter of 2018; an increase of \$3.2B. This was attributable to an increase in the revaluation gains booked for stocks held in the equity portfolio.





TOTAL REVENUES

Total Operating Revenues decreased by \$278M million over the corresponding period last year. This decline was driven by a J\$248M reduction in Unrealised gains on investment revaluation, in addition to a decrease in Dividend Income of \$12.3M or 13.1%. Dividend Income earned resulted mainly from holdings in Supreme Ventures Limited, Scotia Group Jamaica and Express Catering Limited.

OPERATING EXPENSES

Operating expenses increased by \$28M or 31.7% when compared to the corresponding quarter in 2018, due to fees for Investment Management services as well as regulatory fees paid to the Jamaica Stock Exchange.

Mayberry Jamaican Equities Limited takes this opportunity to thank all our shareholders and the Board of Directors for your confidence and support.

Natalie G. Augustin

Managing Director

STATEMENT OF PROFIT OR LOSS

AS AT 31 MARCH 2019

| | UNAUDITED | UNAUDITED | AUDITED |
|--|--|--|---|
| | 3 Months ended 31 March 2019 J\$'000 | 3 Months ended 31 March 2018 J\$'000 | 12 Months ender 31 DECEMBER 2018 J\$'000 |
| Net later the same and Other December | | | |
| Net Interest Income and Other Revenues | | | |
| Interest income | 3,635 | (15,330) | (9,40 |
| Interest expense | (47,293) | (13,361) | (92,25 |
| Net Interest income | (43,658) | (28,691) | (101,66 |
| Dividend Income | 81,350 | 93,609 | 349,28 |
| Net Trading Gains/(Losses) | 5,316 | - | (10,22 |
| Realised Gain on disposal of Associates | - | _ | (2,92 |
| Unrealised (loss)/gain on investment revaluation | (71,841) | 176,326 | 369,06 |
| Net Foreign Exchange Gain / (Loss) | (14,485) | (6,131) | (57,46 |
| Impairment write-off Other Income | - () | | · - |
| | (43,318) | 235,114 | 546,08 |
| | | | |
| Operating Expenses: | | | |
| Other operating expenses | 116,078 | 88,171 | 449,97 |
| | 116,078 | 88,171 | 449,97 |
| Share of Profits in Associate | - | - | - |
| Operating (loss)/profit before Asset tax | (159,396) | 146,943 | (5,55 |
| Asset Tax | _ | _ | _ |
| (Loss)/Profit before Taxation | (159,396) | 146,943 | 96,10 |
| , , | , , , | ŕ | • |
| Taxation (charge) / credit | 1,625 | 10,246 | (7,40 |
| NET PROFIT | (157,771) | 157,189 | 103,51 |
| OTHER COMPREHENSIVE INCOME | | | |
| Financial Reserve | 4,206,011 | 690,547 | 3,507,66 |
| Other Comprehensive Income, Net of Tax | 4,206,011 | 690,547 | 3,507,66 |
| | ., | | |
| TOTAL COMPREHENSIVE INCOME | 4,048,240 | 847,736 | 3,611,18 |
| | | | |
| Number of Shares in issue | 1,201,149 | 1,201,149 | 1,201,14 |
| Earnings per share | (0.13) | 0.13 | 0.0 |

BASIS OF PREPARATION

These consolidated financial statements have been prepared in accordance with the accounting policies as set out in note 2 of the audited financial statements for the year ended 31 December 2018.



STATEMENT OF FINANCIAL POSITION

AS AT 31 MARCH 2019

| | UNAUDITED | UNAUDITED | AUDITED |
|--|----------------|----------------|-------------------|
| | MARCH 31, 2019 | MARCH 31, 2018 | DECEMBER 31, 2018 |
| ASSETS. | J\$'000 | J\$'000 | J\$'000 |
| CASH AND CASH EQUIVALENTS | 238,491 | 244,321 | 238,685 |
| INVESTMENTS | 17,962,654 | 10,287,167 | 13,952,337 |
| TAXATION RECOVERABLE | 800 | 4,836 | 2,507 |
| DUE FROM PARENT COMPANY | 694,897 | | 725,027 |
| INTANGIBLE ASSET | 42,390 | | 34,744 |
| OTHER RECEIVABLES | 3,186 | 41,272 | 94,349 |
| TOTAL ASSETS | 18,942,418 | 10,577,597 | 15,047,648 |
| LIABILITIES AND EQUITY | | | |
| LIABILITIES | 1 ' 1 | 1 | 1 |
| DUE TO PARENT COMPANY | | 642,241 | - |
| DEFERRED TAX | 100,549 | 33,976 | 62,298 |
| INTEREST PAYABLE | 7,910 | 4,127 | 4,091 |
| ACCOUNTS PAYABLES | 122,715 | 337,934 | 318,255 |
| DEBT SECURITY IN ISSUE | 2,183,009 | | 2,183,009 |
| TAXATION PAYABLE | | | *1 |
| TOTAL LIABILITIES | 2,414,182 | 1,018,278 | 2,567,652 |
| STOCKHOLDERS EQUITY | | | |
| SHARE CAPITAL | 1,468,027 | 1,468,027 | 1,468,027 |
| PREFERENCE SHARES | 135 | 1 | 135 |
| FAIR VALUE RESERVE | 10,072,310 | 3,202,262 | 5,955,575 |
| RETAINED EARNINGS | 4,987,763 | 4,889,029 | 5,056,259 |
| | 16,528,236 | 9,559,319 | 12,479,996 |
| TOTAL STOCKHOLDERS' EQUITY | 16,528,236 | 9,559,319 | 12,479,996 |
| TOTAL STOCKHOLDERS' EQUITY AND LIABILITIES | 18,942,418 | 10,577,597 | 15,047,648 |
| | 20,012,720 | 1 20,0.7,007 | 25,547,646 |

Q1 2019 Q1 2018 DECEMBER 2018
Net book Value per Stock Unit \$13.76 \$7.96 \$10.90

Approved by the Board of Directors for issue on 15th April, 2019 and signed on its behalf by:

Christopher Berg

Natalie Agustin Managing Director



STATEMENT OF COMPREHENSIVE INCOME

AS AT 31 MARCH 2019

| | UNAUDITED | UNAUDITED | AUDITED |
|---|--|--|--|
| | 3 Months ended 31 March 2019 J\$'000 | 3 Months ended 31 March 2018 J\$'000 | 12 Months ended 31 DECEMBER 2018 J\$'000 |
| Profit/Loss for the period | (157,771) | 157,189 | 103,514 |
| Other Comprehensive Income for the period net of tax: Items that will or maybe classified to statement of income Unrealised gains/ (losses)on financial instruments | 4,206,011 | 690,547 | 3,507,666 |
| Total Comprehensive income attributable to stockholders | 4,048,240 | 847,736 | 3,611,180 |
| | | | |

STATEMENT OF CHANGES IN EQUITY

FOR THE PERIOD ENDED 31 MARCH 2019

Balance at January 1, 2018

Realised gains / (losses) on fair value instruments transferred to retained earnings

Preference Shares

Ordinary dividends paid

Total comprehensive income

Translation adjustment

Balance at March 31, 2018

Balance at January 1, 2019

Realised gains / (losses) on fair value instruments transferred to retained earnings
Ordinary dividends paid - in specie
Ordinary shares sold- in IPO (10%)
Preference Shares
Net Profit
Total comprehensive income
Translation adjustment
Balance at March 31, 2019

| | | RETAINED | |
|---------------|---------------------|-----------|--------------------|
| SHARE CAPITAL | FAIR VALUE RESERVES | EARNINGS | TOTAL |
| \$'000 | \$'000 | \$'000 | \$'000 |
| 1,468,027 | 2,929,230 | 4,471,515 | 8,868,772 |
| | | | |
| | (404.000) | 404 000 | - |
| | (481,230) | 481,230 | - |
| | | | - |
| | 533,358 | 157,189 | 690,547 |
| | 333,330 | 137,103 | 030,347 |
| 1,468,027 | 2,981,358 | 5,109,934 | 9,559,319 |
| | | | |
| 1,468,162 | 5,955,575 | 5,056,259 | 12,479,996 |
| | | | - |
| | (89,275) | 89,275 | - |
| | | | - |
| | | | - |
| | | (157,771) | (157,771) |
| | 4,206,011 | (23.,.72) | 4,206,011 |
| | ·,, | | .,== 5, 0== |
| 1,468,162 | 10,072,310 | 4,987,763 | 16,528,236 |



STATEMENT OF CASH FLOWS

For the nine months ended 31 March 2019

| | UNAUDITED | UNAUDITED | AUDITED |
|--|--|--|--|
| | 3 Months ended 31 March 2019 J\$'000 | 3 Months ended 31 March 2018 J\$'000 | 12 Months ended 31 December 2018 J\$'000 |
| | | | |
| Cash Flows from Operating Activities | | | |
| Profit before taxation Adjustments to reconcile profit to net cash used in operating | (159,396) | 146,943 | 96,108 |
| activities: | (2.635) | 2.450 | (2.765) |
| Interest Income Interest Expense | (3,635) 47,293 | 3,159 | (2,765) |
| Realized Fair Value gains transferred to Retained Earnings | 89,275 | 13,361 260,325 | 92,259 481,230 |
| Unrealized fair value (gain)/loss on financial instruments - FVPL | 71,841 | (176,326) | (369,064) |
| Unrealized Foreign Exchange Gains | (14,485) | 6,131 | 113,136 |
| Adjusted Profit / (Loss) | 30,893 | 253,592 | 410,904 |
| Changes in according greater and limbilities. | | | |
| Changes in operating assets and liabilities: Decrease / (increase) in Investment securities | 34,577 | (573,366) | (1,296,843) |
| Decrease / (increase) in Other Receivables | 91,162 | 144,651 | (1,290,843) 77,148 |
| Decrease / (increase) in Accounts Payables | (152,570) | 79,923 | 63,624 |
| Decrease / (increase) in Related companies | 30,130 | 144,404 | (1,231,585) |
| - Consumer (monetage) | 34,192 | 49,205 | (1,976,753) |
| Interest received | 3,635 | 456 | 4,346 |
| Interest Paid | (47,292) | (10,044) | (88,992) |
| Taxation paid | 1,625 | 10,246 | - , |
| Cash (used in)/generated from Operating Activities | (7,840) | 49,863 | (2,061,398) |
| Cash Flows from Investing Activities | | | |
| Purchase of intangible asset | 7,646 | | (34,744) |
| Associate holdings - purchased in the year | | | - |
| Dividend received from Associate | | | - |
| Cash (used in)/generated from Investing Activities | 7,646 | - | (34,744) |
| Cash Flows from Financing Activities | | | |
| Repayment of debt security | | | - |
| Preference share capital issued | | | 127 |
| Proceeds from issue of debt security | | | 2,136,092 |
| Cash generated from/(used in) Financing Activities | - | - | 2,136,219 |
| Increase in Cash and Cash Equivalents | (194) | 49,863 | 40,077 |
| Exchange gain/(loss) on foreign Cash & Cash Equivalents | , / | , | 891 |
| Cash & Cash Equivalents - Beginning of the year | 238,685 | 194,458 | 197,717 |
| Cash & Cash Equivalents - End of the year | 238,491 | 244,321 | 238,685 |
| Cash & Cash Equivalents - End Of the year | 230,491 | 244,321 | 230,083 |

MAYBERRY JAMAICAN EQUITIES LTD. TOP TEN SHAREHOLDERS AS AT MARCH 31, 2019

| Names | Shareholdings |
|---|---------------|
| MAYBERRY INVESTMENTS LIMITED | 900,861,968 |
| PWL BAMBOO HOLDINGS LIMITED | 70,904,071 |
| MAYBERRY ASSET MANAGERS LIMITED | 57,991,865 |
| K. MARK BERRY | 52,662,834 |
| KONRAD LIMITED | 6,432,031 |
| VICTORY ISLAND LIMITED | 5,264,100 |
| MAYBERRY INVESTMENTS LTD. PENSION SCHEME | 5,041,490 |
| APEX PHARMACY | 4,817,068 |
| GUARDIAN LIFE LIMITED - POOLED PENSION FUND | 3,571,276 |
| THE ARROL TRUST | 3,400,000 |

CONNECTED PARTIES

| A+ MEDICAL CENTRE | 641,141 |
|-------------------|---------|
|-------------------|---------|



MAYBERRY JAMAICAN EQUITIES LTD. Shareholdings of Directors and Senior Management AS AT MARCH 31, 2019

| Directors | Shareholdings | Connected Persons |
|-------------------|----------------------|--------------------------|
| Christopher Berry | - | 80,047,606 |
| Konrad Berry | 52,662,834 | 7,351,589 |